



Willmar Stingers Baseball Club

Ballpark Operations & Hospitality Internship

Job Description

The Willmar Stingers are looking for 3-4 qualified individuals to assist in the management of Food and Beverage, Ticketing, Promotions, Marketing, Hospitality and Game Day Operations throughout the ballpark. It is our goal to provide you with hands-on experience and knowledge that will be useful in competing for jobs in the sports industry. We will also work with you to fulfill requirements for college credit if necessary.

Responsibilities include, but not limited to:

- Interns will report directly to Assigned Front Office Member
- Assist or help the Front Office to ensure that all aspects of stadium operations are completed in a timely manner
- Collaborate with Direct Supervisor in management and staffing of game day employees
- Support the Supply Chain Director in ordering and receiving inventory
- Aid to ensure all daily food preparations are executed
- Help and assist the Supply Chain Director in budget and setting goals to reduce costs
- Work with the Operations Director in preparing the ballpark for each game/event
- Help implement sponsorship contracts while executing game day activities
- Assist in coordinating on-field promotions and pre-game activities
- Brain Storm new and fun on-field promotions
- Attend mascot and player appearances in the community
- Deliver marketing materials in the Willmar area
- Develop positive relationships with fans, clients, and community members to help promote the Stingers
- On non-game days, interns will play an integral role in the overall operation of the Stingers organization. Tasks and responsibilities could include marketing events, player appearances, hospitality management, etc.

Skills and characteristics that we are looking for:

- Willingness to work long hours, weekends, holidays, etc. and be on your feet for an extended time
- Must have the ability to work both independently and as part of a team
- Open to learning new things and have the flexibility to work in multiple departments
- Positive attitude, great communication skills and the ability to problem solve
- Organized and detail oriented
- On time and ready to work each day with a hardworking and positive attitude
- Able to follow instructions and procedures put in place
- Professional attitude when representing Stingers brand in community
- Proper and professional communication with fans, sponsors, team, staff, etc.
- Excellent verbal and hand-written communication skills
- Outgoing and excited to work in the sports career field

Season presented by



320-222-2010
PO Box 201 Willmar, MN 56201

www.willmarstingers.com

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