SUMMER 2027

TICKET SALES INTERN

SYNOPSIS OF JOB

An entry-level position providing hands-on experience in collegiate summer baseball. Join the Lakeshore Chinooks for the summer to gain a behind-the-scenes experience like no other. You'll learn the ins and outs of a sport organization within the Northwoods League. This Sales Intern will be responsible for managing the ticket booth on game days, selling tickets and group outings throughout the season. This intern will work weekly office days to complete in-office tasks before heading to the stadium for each home game. The Sales intern will be in charge of entering prospect information into CRM, fulfilling all ticket packages each day.

RESPONSIBILITIES

- Cold calling local businesses, organizations, and fans regarding group outings and season ticket opportunities
- Coordination and logistics of group outings and season ticket packages
- General sales (single game tickets, fundraising tickets, complimentary tickets)
- Collecting and entering/updating client and prospect information into online ticketing system and CRM
- Ticket and mail fulfillment
- Preparing will-call tickets for game days
- Providing customer service via in-person, phone, and email
- Stadium Box Office duties will include: selling single game tickets, distributing will-call tickets, ticket taking, scanning tickets, selling 50/50 raffle tickets and managing fan assistance center
- Liaison to season ticket holders, groups, and sponsors at the stadium
- Assist with setup and take down of stadium box office.
- All other duties as assigned

REQUIREMENTS

- Attend stadium set up & take down prior to and following the season
- Quality and accuracy of work
- Promote team and promotions using unique marketing techniques
- Must be available for all Chinooks home games (which include weeknights, weekends, and some holidays)
- Must be available for any Chinooks related special events
- Completion of assigned tasks on schedule
- Cooperation, responsiveness, dependability, and proper attitude in dealing with others including co-worker and customers
- Conformance to company personnel, safety, quality, and housekeeping policies, procedures, and practices
- Effective written and verbal communication skills
- Must be a current student (undergraduate or graduate)
- Comfortable interacting with all levels within the organization as well as outside contacts
- Strong time management and attention to detail

TO APPLY:

SEND RESUME AND COVER LETTER TO HARRISON CARTER AT HARRISONC@LAKESHORECHINOOKS.COM | PHONE: 262-618-4659